



John Wernis  
President  
United Lawnscape, Inc.  
62170 Van Dyke  
Washington Twp., MI 48094

Dear John:

As you know, United Lawnscape was selected through bid process in April to be a contractor for the City of Birmingham. The specifications of this 4 year contract include lawn mowing and lawn care as well as edging sidewalks and curbs, trash removal, fertilizing and applying pesticides. Flower bed maintenance and lawn care on the highly visible Woodward Avenue median is also a major portion of this contract and involves planting flowers, fertilizing, weeding, applying weed control, installation of mulch, and pruning.

As we enter into the 3<sup>rd</sup> season of this contract, I wanted to let you know that the Department of Public Services is very pleased with the work that your team at United Lawnscape has performed. So much so that the Department added onto their contract a special gateway project which involved excavation and removal of existing material in the median of Woodward, planting of trees and perennials, and mulching. Throughout this spotlight project, the crews from United Lawnscape kept their work area clean, dealt with questions from the public in a professional manner, and maintained an open line of communication with the City. United Lawnscape was also hired for a landscaping portion of a City of Birmingham Engineering project.

Also, I want to extend an additional thank you to DJ Webber for his proactive approach in running his crews in order to accomplish the work load that is required in all areas of the contract, and for these special add on projects.

I look forward to working with you and your team for the remainder of this contract and hope that you will continue to bid on projects for the City of Birmingham in the future.

Sincerely,

Carrie A. Laird  
City of Birmingham  
Department of Public Services  
Assistant Foreman Parks Department